

Message Text

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ACTION STR-07

INFO OCT-01 IO-13 ISO-00 STRE-00 AF-10 ARA-10 EA-10
EUR-12 NEA-10 OIC-02 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-07 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05
SS-15 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 SOE-02
OMB-01 DOE-11 /157 W
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FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 5407

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USMTN

ACTION STR ELECTRONICALLY FOR KELLY AND FEKETEKUTY

STR PASS CODEL

E.O. 11652 N/A
TAGS: ETRD, MTN
SUBJECT: MTN: INITIAL TARIFF ANALYSES FOR THE FINAL
BARGAINING STAGE

1. DELEGATION IS GRATEFUL FOR STR PRODUCED COMPUTER
PRINTOUT SHOWING TARIFF DEPTH OF CUT BY VARIOUS CATEGOR-
IES (E.G., TSUS SCHEDULE AND ISAC'S). PRODUCT IS USEFUL
FOR SOME INTERNAL EXAMINATION NEEDED ON U.S. OFFER. WE
ALSO APPRECIATE RECEIVING OFFERS TAPE.

2. IN ORDER TO CARRY OUT OUR WORK FOR FINAL STAGE OF THE
NEGOTIATIONS, WE ARE PREPARING ANALYSES TAILORED TO BILAT-
ERAL AND PLURILATERAL NEGOTIATING SESSIONS WHICH ARE
DESIGNED PARTIALLY TO MAXIMIZE PRESENTATIONALLY THE QUALI-
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TATIVE AND QUANTITATIVE BENEFITS WE SEE IN OUR OFFER FOR
OUR MAJOR NEGOTIATING PARTNERS. THESE ANALYSES ARE DIS-
CUSSED IN PARAGRAPH 3 BELOW. WE REQUEST ASAP FURTHER
SUGGESTIONS THAT WASHINGTON AGENCIES MAY HAVE AND ANY
RELATED INFORMATION OR ANALYSES BY WASHINGTON AGENCIES
THAT CAN QUICKLY BE SENT TO GENEVA.

3. INITIAL ANALYSES OF U.S. OFFER:

A. GLOBAL (ALL MTN PARTICIPANTS WHO RECEIVE U.S. MFN TREATMENT):

(1) WEIGHTED REDUCTIONS ON GLOBAL U.S. IMPORTS BY FIVE-POINT TARIFF INTERVALS INCLUDING AND EXCLUDING GREATER-THAN-FORMULA OFFERS TO SHOW SIGNIFICANT DEPTH OF CUT AND ADHERENCE TO HARMONIZATION PATTERN OF WORKING HYPOTHESIS.

(2) VALUE OF U.S. IMPORTS AND TARIFF LINE ITEMS IN EACH INTERVAL, DIFFERENTIATED BY FULL EXCEPTION, PARTIAL EXCEPTION, TO BE SPECIFIED, FORMULA AND GREATER-THAN-FORMULA CUTS AND PERCENTAGES.

(3) (1) AND (2) ABOVE BY GATT TARIFF STUDY SECTOR AND BY ISAC.

B. COUNTRY:

(1) SAME AS GLOBAL ABOVE FOR U.S. IMPORTS FROM INDIVIDUAL FORMULA COUNTRIES.

(2) VARIATION OF (1) ABOVE LIMITED TO ITEMS OF PRINCIPAL OR SUBSTANTIAL SUPPLIER INTEREST FOR INDIVIDUAL AND GROUPS OF FORMULA COUNTRIES. LIMITED OFFICIAL USE

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(3) EVALUATION OF OFFER FOR INDIVIDUAL LDC'S BY TARIFF INTERVAL AND BY IMPORTS OF PRODUCTS SUPPLIED ALONG LINES OF (2) ABOVE.

4. ON THE FOREIGN SIDE, WE PLAN TO EXAMINE THE DETAILED JAPANESE OFFER FROM THE U.S. POINT OF VIEW, TO INCLUDE MOST OF THE ELEMENTS IN PARAGRAPH 3 AND, ESPECIALLY FOR JAPAN, A COMPARISON BETWEEN ITS OFFERS AS TABLED AND RATES ACTUALLY APPLIED AS OF JANUARY 1, 1974. AS WE RECEIVE OTHER OFFERS FROM OUR NEGOTIATING PARTNERS AND CONSTRUCT OFFERS BASED ON THE NO-EXCEPTIONS APPROACHES OF THE EC, NORDICS, AND SWISS WE WILL BEGIN EVALUATING THOSE OFFERS FROM MACRO AND MICRO VIEWPOINTS. WE PLAN TO TRANSMIT ANALYSES TO WASHINGTON AS QUICKLY AS POSSIBLE. TO MAXIMIZE OUR COOPERATIVE EFFORT IN PURSUING THE RAPID PACE OF NEGOTIATIONS TO A CONCLUSION IN JULY, WE WOULD APPRECIATE RECEIVING ASAP UP-TO-DATE LIST OF FOREIGN TARIFF-INTEREST ITEMS IDENTIFIED BY ISAC'S AND OTHER SOURCES. THIS WILL ALLOW COUNTRY NEGOTIATORS TO FAMILIARIZE THEMSELVES WITH SCOPE AND CONTENT OF INTEREST ITEMS EARLY ON. IN THIS REGARD, WE REQUEST THAT IN THE FUTURE

TRANSMISSIONS OF ANY BULKY UNCLASSIFIED DATA (COMPUTER
TAPES, PRINTOUTS) TO GENEVA BE MADE VIA COMMERCIAL MAIL
OR AIRFREIGHT AND NOT POUCH TO ASSURE ITS TIMELY
AVAILABILITY HERE. DRAFTED BY BALE. MCDONALD

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